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8 May 2023

Dear [REDACTED]

**RE: SCCL-FOI-2023/24-002**

Thank you for your FOI request received by the FOI office, requesting information on how NHS Supply Chain appointed Aero Healthcare Ltd as the preferred supplier of AED devices.

Your request has been handled as a request for information under the Freedom of Information Act 2000. Supply Chain Coordination Limited (SCCL) can provide a reply to your question.

SCCL can confirm that Aero Healthcare Ltd are one of a number of suppliers awarded to the NHS Supply Chain framework agreement for External Defibrillation Devices, Resuscitation and Simulation Manikins and related accessories.

This framework was awarded on 1 August 2019 following a full EU compliant procurement process and is scheduled to expire on 31 July 2023.

This framework agreement is split into 7 Lots, of which Aero Healthcare Ltd were awarded to 2 of those Lots (as follows):

Lot 1 – AED for Public Access Use (Aero are 1 of 16 suppliers awarded to this Lot)

Lot 6 – Resuscitation Manikin (Aero are one of 5 suppliers awarded to this Lot)

SCCL have rendered this agreement and are currently in the final stages of launch for a replacement framework agreement for use by NHS Trusts and other defined customers.

Aero Healthcare have again been successful and it is our intention to award them to the replacement agreement for External Defibrillation Devices and Related Services and Accessories.

The new Agreement is scheduled to have 3 Lots. Aero Healthcare are one of 21 suppliers due to be awarded to the following:

Lot 1 – Automated External Defibrillators (AED) with optional manual override and associated accessories

The Department for Education (DfE) also continue to run an initiative in collaboration with NHS Supply Chain providing the opportunity to supply Automatic External Defibrillators (AEDs) into all education facilities with an academic age range up to 19 years of age (including early years setting).

A further competition was undertaken under the current framework agreement on behalf of the Department for Education to support this 'Defibs for Schools' initiative. In June 2019, Aero Healthcare Ltd were the winning bidder for this opportunity. This was for an initial 500 devices and the option to procure up to a further 1000 devices, the first option, for an additional 500 devices has been taken.

Supply Chain Coordination Limited, a company registered in England and Wales.  
Registered number: 10881715.  
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We invest in people Standard

If you are dissatisfied with this response, you may request an independent internal review of our handling of your request by submitting a complaint within two months to the postal or e-mail addresses above, quoting the reference number above. If you ask for an internal review, it would be helpful if you could say why you are dissatisfied with the response.

As part of any internal review the handling of your information request will be reassessed by a member of SCCL staff who was not involved in providing you with this response. If you remain dissatisfied after this internal review, you will have a right of complaint to the Information Commissioner as established by section 50 of the Freedom of Information Act.

If you require any further information do not hesitate to contact the FOI team.

Yours sincerely,

FOI Team

**Supply Chain Coordination Limited**  
**Management Function of NHS Supply Chain**